



Executive Committee Meeting Minutes

AV EDGE drives economic growth and retention across the Antelope Valley region through collaboration, advocacy, and business engagement.

Date: Tuesday, June 9,, 2026

Time: 8:30 a.m.

- | | |
|--|---|
| <input checked="" type="checkbox"/> Suzy Ghazarossian – President | <input checked="" type="checkbox"/> Mark Bozigian – Director at Large
- via zoom |
| <input checked="" type="checkbox"/> Art Minasyan – Vice President | <input type="checkbox"/> Theresa Howard – Director at
Large |
| <input checked="" type="checkbox"/> Dianne Knippel – Secretary | <input checked="" type="checkbox"/> Zach Glynn – EC Member
Via Zoom. |
| <input checked="" type="checkbox"/> Ben Gocke – Treasurer | <input checked="" type="checkbox"/> Sydney Yeseta – EC Member |
| <input checked="" type="checkbox"/> Martin Tompkins – Past President | <input checked="" type="checkbox"/> Drew Mercy – Executive Director |

1. Call to Order - 8:33 a.m. in person

2. Approval of Minutes: Martin motioned and Art seconded; approved as presented.

3. Presentations - None

4. Reports

- President's Report - successful luncheon with Congressman Whitesides. We need to have more of these type of luncheons.
- Vice President's Report - none.
- Treasurer's Report (including review of financials) - Net income a bit under plan based on sponsorship and membership collections. Need to develop a policy for how to handle aging accounts. Will bring some options for banking,

5. Old Business

- A. LookUP Contract and Partnership Program - after an in-depth discussion regarding the future with LookUP Communications, **Dianne motioned, and Martin seconded to stop the current verbal monthly invoice agreement on July 31, 2026 and, beginning August 1, 2026 provide a draft commission-based contract with LookUP Communications for AV EDGE**



Exec. Committee review and possible Board consideration. Passed unanimously.

6. New Business

- A. Review Q3 MOU Report
- B. Review Presentation for City of Palmdale Council scheduled July – deck and presenters - made some suggestions to the Palmdale Council presentation on July 7, 2026 to start with who we are and then MOU results.
- C. Legislation: SB 1350 (McNerney) - will be reviewed at the next Board meeting.

7. Action Items & Deadlines Tracking

Review of Open Action Items:

Action Item Description	Person Assigned	Due Date	Status/Notes
Chamber Discussions	Drew		Meeting later today(5/12)
Nominations for 2026-2029 BOD Terms	Drew	5/19/2026	
Aerospace Deep Dive	Drew/Aerospace Committee	7/8/2026, 10:00 a.m. to 12:00 p.m.	
Film Industry Roundtable	Drew		Scheduling

Executive Director’s Report: Projects & MOU Deliverables

Type	MOU Description	Status/Notes
------	-----------------	--------------



MOU	1. Lead Generation	<p>We're following up on a new additional SNF lead, as well as a new textile manufacturer.</p> <p>At the IAMC Forum and the LAEDC SelectLA Forum we made additional contacts that we're following up with.</p> <p>Megajets, who had been considering a site at Plant 42 let us know that the site would not work for them.</p>
MOU	2. Commercial & Industrial Vacancy Listings	<ul style="list-style-type: none"> <input type="checkbox"/> AV EDGE Region <ul style="list-style-type: none"> • Active: 327 • New: 26 • Off Market: 26 <input type="checkbox"/> Lancaster <ul style="list-style-type: none"> • Active: 103 • New: 16 • Off Market: 14 <input type="checkbox"/> Palmdale <ul style="list-style-type: none"> • Active: 85 • New: 3 • Off Market: 8
MOU	3. Economic Development Forums	<p>Spring Business Summit 26: Developing final report.</p> <p>Spring Business Summit 27: Upcoming planning meeting to discuss major changes, shortening the program, increasing networking time.</p> <p>Fall Forum 26: Financing & Aerospace Discussions set. 10/29/2026 at Palmdale Playhouse.</p>



MOU	4. Broker Site Events	Held planning meeting with city staff. I've reached out to LAEDC to invite them to participate. Goal is 10-12 participants
MOU	5. Annual Economic Roundtable Report	Published 3/19.
MOU	6. Broker Newsletter	Issued 1/30/2026 on schedule. Next issue is July 2026.
MOU	7. Business Attraction Task Force (BATF)	4-23-2026: Meeting held. Discussed marketing opportunities, Skilled Nursing Facilities, and business recruitment event opportunities.
MOU	8. Conferences (Industrial/Real Estate)	Attended IAMC and SelectLA this month. Made several new contacts.
MOU	9. Marketing & Publications	We developed a new marketing flyer focused on attracting retailers. First distribution will be at May ICSC conference through Team Cal.
MOU	10. Governance Representation	Lancaster: Sydney Yeseta Palmdale: Zach Glynn
MOU	11. Labor Market Study	Publication Date: Spring 2027 Next Action: Seek economics firm, October 2026
MOU	12. City Meeting Participation	April 6, 2026 Palmdale Council Presentation cancelled at the City's request.
MOU	13. Industry Deep Dives	Healthcare Deep Dive held on 4/2. Report published and tasks assigned to committees Aerospace Deep Dive scheduled for 7/8/2026



MOU	14. Regional Film Industry Engagement	Scheduling in process, looking at early June.
MOU	15. Startup & Small Business Support	Updated our website with current programs available through various sources.
MOU	16. Workforce Development	<p>We've assigned specific workforce development tasks from the Healthcare Deep Dive to the Workforce Development and Education Committee.</p> <p>We are coordinating needs assessments with AVC and AVUHSD.</p> <p>We are co-hosting the AI Taskforce with AVC and AVUHSD on 5/22/2026</p> <p>Participated in Griffiss Institute's convening of their aerospace and defense cluster talent to industry committee.</p> <p>Participated in panel at the International Test and Evaluation Association conference with Dr. David Smith from MASP and Justin Salters from Griffiss.</p>
MOU	17. Transportation Advocacy	Transportation committee did not meet this month.
MOU	18. Summary / Key Wins This Month	Progress made on upcoming MOU deliverables
MOU	19. Challenges / Needs from MOU Partners	Community Calendar connection to Lancaster is still pending. MOU renewal discussions are beginning.
MOU	20. Community Calendar	Reaching out to connect additional organizations.
Project	21. Infrastructure Fund	Awaiting more information



Project	22. MARRC Fund	Awaiting more information
Project	23. Chamber Coordination	Meeting on 5/12/2026 with Chamber representatives
Event	24. Installation	June 18, 2026.

Do we have any announcements?

8. Announcements

- Open floor for announcements - AV Alta is hosting a Career Fair pregame on Wednesday evening, June 10. AV EDGE has 3 tickets to share.

WE HAVE NO CLOSED SESSION.

10. Closed Session - None.

HAVING CONCLUDED OUR BUSINESS, WE ARE ADJOURNED.

11. Adjournment

- Adjourn the meeting if there are no objections - 9:55 a.m.

Dates to Remember

- Executive Committee Meeting: Second Tuesday, monthly, 8:30 a.m.
- Board of Directors Meeting: Third Tuesday, monthly, 8:30 a.m.
- Joint Legislative Committee Meeting: Second Monday, monthly, 3:00 p.m.
- Transportation & Infrastructure Committee: Fourth Thursday, monthly, 7:30 a.m.
- Healthcare Committee: First Thursday, every other month, 8:30 a.m. (Next: July 2, 2026)
- Aerospace Meeting: Second Thursday, every other month, 10:00 a.m. (Next: June 11, 2026)



- Workforce & Education Committee: Second Thursday, every other month at 10:00 a.m. (Next: June 4, 2026)
- Aerospace Deep Dive, July 8, 10:00 a.m. to 12:00 p.m. – Antelope Valley Transit Authority Community Room.
- Fall Forum, October 29, 2026, Palmdale Playhouse