



Executive Committee Meeting Minutes

AV EDGE drives economic growth and retention across the Antelope Valley region through collaboration, advocacy, and business engagement.

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| <input checked="" type="checkbox"/> Suzy Ghazarossian – President | <input checked="" type="checkbox"/> Mark Bozigian – Director at Large (via phone) |
| <input checked="" type="checkbox"/> Art Minasyan – Vice President | <input checked="" type="checkbox"/> Theresa Howard – Director at Large |
| <input checked="" type="checkbox"/> Dianne Knippel – Secretary | <input checked="" type="checkbox"/> Megan Taggart – EC Member |
| <input type="checkbox"/> Ben Gocke – Treasurer | <input checked="" type="checkbox"/> Sydney Yeseta – EC Member |
| <input checked="" type="checkbox"/> Martin Tompkins – Past President | <input checked="" type="checkbox"/> Drew Mercy – Executive Director |

Date: Tuesday, March 10, 2026

Time: 8:30 a.m.

1. **Call to Order** - in person 8:35 a.m.
2. **Approval of Minutes** - **Martin motioned, Art seconded; approved as presented.**
3. **Presentations** - **None**
4. **Reports**
 - President’s Report - no report
 - Vice President’s Report - no report
 - Treasurer’s Report (including review of financials) - Leidy presented the financial reports.. Overall, Financials are on track to plan. Outstanding invoices are still be worked.
 - Executive Director’s Report: Projects & MOU Deliverables

Type	MOU Description	Status/Notes
MOU	1. Lead Generation	Lead Generation has picked up. We have three leads for SNFs from the Healthcare/BATF efforts. Continue to pursue aerospace lead for Plant 42 site.



		Hydrogen company lead in communications with Lancaster, introduced to Palmdale for potential fueling station
MOU	<p>2. Commercial & Industrial Vacancy Listings</p>	<ul style="list-style-type: none"> ● AV EDGE Region <ul style="list-style-type: none"> ● Active: 341 ● New: 25 ● Off Market: 23 ● Lancaster <ul style="list-style-type: none"> ● Active: 101 ● New: 6 ● Off Market: 11 ● Palmdale <ul style="list-style-type: none"> ● Active: 87 ● New: 5 ● Off Market: 4
MOU	<p>3. Economic Development Forums</p> <p>Getting close to capacity. Will be reaching out sponsors to see if any have seats not filled.</p>	Spring Business Summit 3/19 is on track. We are working on final execution to ensure smooth program. We do need volunteers from the Board of Directors to help with welcoming and setup if anyone is available.
MOU	4. Broker Site Events	N/A
MOU	5. Annual Economic Roundtable Report	At printer, we will have hard copies next week.
MOU	6. Broker Newsletter	Issued 1/30/2026 on schedule. Next issue is July 2026.
MOU	7. Business Attraction Task Force (BATF)	In process scheduling our next meeting. We've developed several SNF leads and continue to focus on SNF and youth oriented recreational activities.



MOU	8. Conferences (Industrial/Real Estate)	In February, attended LA Business Journal's "Valley Market Outlook" and Inland Empire Commercial Real Estate Conference.
MOU	9. Marketing & Publications	No new materials this month.
MOU	10. Governance Representation	Lancaster: Sydney Yeseta Palmdale: Megan Taggart
MOU	11. Labor Market Study	Publication Date: Spring 2027 Next Action: Seek economics firm, October 2026
MOU	12. City Meeting Participation	Lancaster has requested support for upcoming hydrogen activities at CC, dates TBD. Spoke during public comment at Palmdale CC on 2/18/26. Scheduled for presentation on 4/7/26.
MOU	13. Industry Deep Dives	Healthcare Deep Dive scheduled for 4/2/2026 at PRMC. Had our first planning meeting to narrow topics. Securing panelists/guests.
MOU	14. Regional Film Industry Engagement	Planned for May. Held our first planning meeting, have identified several topics and invitees. In process of scheduling. Palmdale is seeing an up tick in requests.
MOU	15. Startup & Small Business Support	We have made several updates to our Small Business Support page on our website.
MOU	16. Workforce Development	Scheduling meeting with Boys and Girls Club and BIA for Jr. Builder Program. Held first planning meeting for AI Task Force Meeting - second meeting planned in



		partnership with AVC and the AV Union High School District.
MOU	17. Transportation Advocacy	Meeting with LA Metro this week on several topics including Center for Transportation Technology Excellence.
MOU	18. Summary / Key Wins This Month	Significant progress to deliver RTR and SBS this month and Industry Deep Dives, Film Roundtable, and lead generation.
MOU	19. Challenges / Needs from MOU Partners	Providing input and guidance for industry roundtables and deep dives. We do need Lancaster assistance to connect Community Calendar.
MOU	20. Community Calendar	We are in process of connecting the two large Chambers. Need Lancaster's connection.
Project	21. Infrastructure Fund	Awaiting more information
Project	22. MARRC Fund	Grant application has been submitted.
Project	23. Chamber Coordination	Seeking Board direction next week.
Event	24. Installation	Rescheduled to June 18, 2026 to avoid Chamber of Commerce conflict at 5:30 - 8:30 at the Fairgrounds.

5. Old Business - none

6. New Business - Congressman Whitesides is touring AVTA today at 11:00. Theresa Howard, Director CTE at AV Union High School District announce \$4M in grants have been received.

7. Action Items & Deadlines Tracking

- Review of Open Action Items:



Action Item Description	Person Assigned	Due Date	Status/Notes
Establish Nominating committee for next FY's board members.	Suzy	3/17/26 Finalize at the May Board meeting.	

8. Announcements

- Open floor for announcements - looking for a Labor Market Study vendor. Will be taking some non-profit event support ideas to the Board next week. There is budget to be used by the end of the FY.

10. Closed Session - none

11. Adjournment

- Adjourned at 9:19 a.m.

Dates to Remember

- **Spring Business Summit: March 19, 2026, 7:00 a.m. – 1:00 p.m.**
- Executive Committee Meeting: Second Tuesday, monthly, 8:30 a.m.
- Board of Directors Meeting: Third Tuesday, monthly, 8:30 a.m.
- Joint Legislative Committee Meeting: Second Monday, monthly, 3:00 p.m.
- Transportation & Infrastructure Committee: Fourth Thursday, monthly, 7:30 a.m.



- Healthcare Committee: First Thursday, every other month, 8:30 a.m. (Next: May 7, 2026)
- Aerospace Meeting: Second Thursday, every other month, 10:00 a.m. (Next: April 9, 2026)
- Education Committee: Second Thursday, every other month at 10:00 a.m. (Next: May 7, 2026)